



Cornell University
Charles H. Dyson School of
Applied Economics and Management



BOLD Leadership Skills Seminar

(Open to all Cornell students and community)



JACIE STIVERS PRESENTS:

POSITIVE NEGOTIATION TECHNIQUES

Wednesday, March 2

5-6 p.m.

Emerson 135

This seminar qualifies for
the Points to Success Program
(Open to Dyson freshmen through seniors)



Jacie Stivers is the principal
managing partner of Commercial
Investment Real Estate, Inc.

- Learn the steps to get what you want in your business and your career goals
- Interactive, candid discussions from a businesswoman who shares the inside scoop on negotiation

Cornell University is an equal opportunity, affirmative action educator and employer.

Accommodations for persons with disabilities or special needs may be requested by contacting the BOLD office at dj1243@cornell.edu or 607.255.7023.